



PPG Industries

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Glenn T. Miner
Director, Construction
Flat Glass

March 28, 2011

To: All Factory Buyer Customers

Subject: Optigray[®] 23 Product Retirement

This is to announce that Optigray 23 glass will be retired from the PPG Flat Glass product offering and effective July 1, 2011 will no longer be available for use on new Commercial projects. Optigray glass will continue to be available for completion of new projects that have been identified and communicated to PPG and verified for shipment, projects currently underway and replacement of glass units on previously completed projects.

Limited demand and a business decision to consolidate our product line offering are the key drivers in the decision to retire Optigray glass. PPG will continue to offer Graylite[®] II and Solargray[®] glasses to meet the demand for glass with a gray aesthetic.

All projects requiring Optigray glass, current or specified, should be communicated to your PPG sales contact by May 15, 2011 to assure availability of product. Please include project name, estimated volume and date required. Demand will be evaluated against available inventory and any conflicts will be communicated immediately.

Thank you for your continued support, and if you have any questions feel free to contact your account manager or myself.

Sincerely,

A handwritten signature in black ink, appearing to read 'Glenn T. Miner', with a small 'es' at the end.

Glenn T. Miner