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Wendy R. Carroll
Product Manager
Vitro Architectural Glass

June 28, 2017

To: All Factory Buyer Customers
Subject: Solarcool® Coated Solexia® Glass Product Retirement

Effective September 1, 2017, Solarcool coated Solexia glass will be discontinued and therefore removed from the Vitro Architectural Glass product portfolio.

Provisions will be made to supply identified projects. It is imperative that all current, committed, quoted, and forecasted projects requiring Solarcool coated Solexia glass be communicated to your Vitro Architectural Glass sales contact no later than July 17, 2017. Please include project name, estimated volume and date required.

Through the product retirement process, shipment for any approved project is subject to the availability of existing inventory. The following projects will be given priority access to the inventory of Solarcool coated Solexia glass:

- Completion of quoted projects that have been communicated to Vitro
- Projects currently underway
- Replacement of glass units on previously completed projects

To cover replacement glass potentially needed in the future, a limited quantity of attic stock will be produced and held for a period of time. If customers wish to stock their own safety inventory, this amount should be included in their project forecast and ship within the same time period.

The decision to discontinue Solarcool coated Solexia glass was driven by the desire to consolidate our offering of low demand products and improve service on existing and future demands of other glass products.

Providing a range of premium high performance products continues to be a key focus for Vitro Architectural Glass as we remain committed to meeting the needs of the commercial glazing community. Thank you for your continued support, and if you have any questions, feel free to contact your account manager or me.

Sincerely,

Wendy R. Carroll