



PPG Industries

PPG Industries, Inc.  
400 Guys Run Road  
Cheswick, PA 15024 USA  
Telephone (412) 820-8540  
Fax (412) 826-2299  
gminer@ppg.com

**Glenn T. Miner**  
Director, Construction  
Flat Glass

March 28, 2011

**To:** All Certified Fabricator<sup>®</sup> Network Members

**Subject:** Solarban<sup>®</sup> 80 Coated Glass Product Line Retirement

Effective December 31, 2011 PPG is retiring the Solarban 80 coated glass product line. Stocking of Solarban 80VT glass as a standard inventory item will cease as of September 1<sup>st</sup>. Solarban 80VT glass will remain available on a produce to order basis for completion of projects through year end 2011. Projects that have been secured and require delivery beyond December 31, 2011 must be communicated to your PPG sales representative to assure product availability. PPG will periodically run glass for replacements on a produce to order basis. Fabricators that have sold large Solarban 80 projects should notify the glazing contractor associated with that job to notify them of the discontinuation of the product and inquire as to possible requirements for attic stock.

This action has been taken to consolidate our product line offering, reduce complexity to our customers and better focus our ability to provide world class products and service.

PPG introduced Solarban R100 low-e glass in 2010 utilizing the latest in coater technology to offer a neutral reflective solar control product with outstanding performance, more appealing aesthetic and manufacturing advantages compared to Solarban 80 glass. Future projects requiring a reflective low-e coated glass product should specify and use Solarban R100 glass.

All projects requiring Solarban 80 glass, current or specified, should be communicated to your PPG sales contact by September 1, 2011 to assure availability of product. Please include project name, estimated volume and date required.

Providing a range of premium high performance products continues to be a key focus for PPG as we remain committed to meeting the needs of the commercial glazing community. Thank you for your continued support, and if you have any questions feel free to contact your account manager or myself.

Sincerely,

A handwritten signature in black ink that reads 'Glenn T. Miner'. The signature is written in a cursive style and includes a small 'es' at the end.

Glenn T. Miner